

***Matrix Capital Markets Group Announces Another  
Successful Cross Border Transaction with  
the Sale of American Commercial***



RICHMOND, VA - November 14, 2006 - Matrix Capital Markets Group, Inc. announced today that it has successfully completed the sale of American Commercial, Inc. to DSI USA, Inc. American Commercial, based in Bristol, VA with operations in Louisville, KY, is the leading North American designer and manufacturer of underground steel supports used primarily in the underground construction and mining industries. DSI USA is a subsidiary of Munich, Germany based DYWIDAG-Systems International, a global manufacturer of products and systems for the mining and tunneling industries and a portfolio company of European private equity firm Industri Kapital.

Founded in 1920, American Commercial offers a complete selection of custom designed and engineered ground control solutions for mining and tunneling projects. The company has a long history of designing and manufacturing underground structures and support systems, including a number of industry firsts, such as the first solid, square-cornered tunnel liner plates which it designed and patented in 1926, and the first steel linings for use with shields which it designed and patented in 1927. With well over eighty years of experience, American Commercial has completed thousands of projects on six continents.

In commenting on the transaction, Jim Marianski, CEO of American Commercial stated, "We believe DSI has a great global platform in the tunneling and mining industries, and American Commercial is a natural fit with DSI's current operations. The addition of American Commercial's existing manufacturing base will enhance DSI's global tunneling operations and create a stronger platform for growth in North America."

Bill Weirich, Managing Director and Principal with Matrix added, "We were thrilled to be a part of the successful sale of American Commercial to DSI. This transaction represents the culmination of a ten year relationship with American Commercial that began in 1996 when Matrix assisted American Underground Structures with the acquisition of Commercial Pantex Sika, its largest competitor, to create American Commercial, one of the leading underground support manufacturers in the U.S."

\* \* \*

**About Matrix Capital Markets Group**

Matrix Capital Markets Group is a leading middle market investment bank headquartered in Richmond, Virginia. Since 1988, Matrix has focused on providing merger & acquisition and financial advisory services for corporate and privately-held companies, including sales and divestitures, Staged Liquidity Transactions®, management buyouts, and debt & equity placements. For additional information, please visit [www.matrixcapitalmarkets.com](http://www.matrixcapitalmarkets.com)

# NEWS RELEASE

*For Immediate Release*

November 14, 2006

For more information, contact:

***Managing Directors***

Thomas E. Kelso  
Jeffrey G. Moore  
Michael C. Morrison  
William H. Weirich

***Vice Presidents***

R.H. Butler, Jr.  
Spencer P. Cavalier  
Cedric Fortemps  
C. Bryan Johnson  
William B. Kerkam, IV  
Robert M. Mason

**OFFICES:**

**Richmond, VA**

Corporate Headquarters  
11 South 12th Street  
Third Floor  
Richmond, VA 23219

(P) 804.780.0060

**Baltimore, MD**

100 South Charles St.  
Suite 1350  
Baltimore, MD 21201

(P) 410.752.3833

*Matrix is a member of M&A International,  
the world's leading M&A alliance  
with 40 member firms in 35 countries around  
the world*

